Traditional leveraged Managed Security Services Provider (MSSP)





Multitenant	 Flexible fallored service	 Flexible use of resources
Generic use cases	 Industry specific use cases	 Client use cases
Incident notification	 Integrated detection to containment	 Client IM processes
Static technology stack	 Evergreen technology stack	 Client technology stack
Limited SOAR	 Integrated SOAR	 Client SOAR
Minimal innovation	 Maximised innovation	 Limited innovation
MSSP accountable for SLAs	 Shared risk and reward with SLAs	 No SLAs, limited accountability