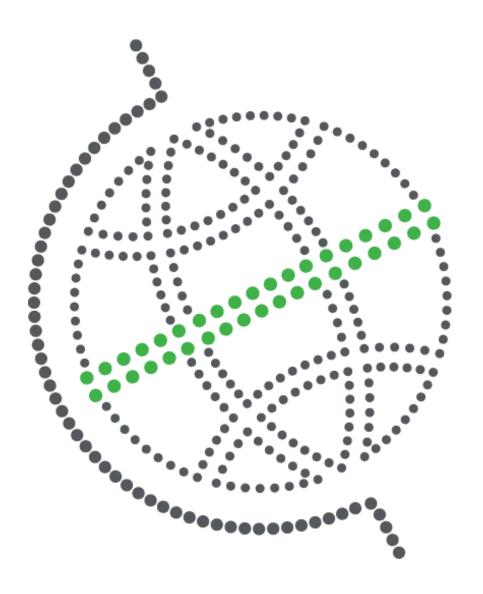
### Deloitte.



### Customs services

We are where your business is

#### Why is it important to understand the customs legislation?

The Customs Service of Kazakhstan, as a legitimate representative of the Kazakh government, implements the country's customs policy, as part of the domestic and foreign policy of Kazakhstan, in accordance with the tasks assigned to it. The methods by which the customs policy is implemented affect the interests of a wide range of businesses engaged in the import and export of goods. Among these methods are the legal rules and regulations that directly and unambiguously control the actions of all parties involved in implementing the customs policy: on one hand, the customs authorities, and on the other the participants with foreign economic activities.

Under the established regime, observance of all formalities related to the customs legislation is key to carrying out successful foreign economic activity in Kazakhstan.

What customs-related services are on offer?

# Consulting participants in foreign economic activity regarding customs issues

Our company provides services aimed directly at assisting clients in the understanding and practical application of existing statutory rules and regulations governing the import and export of goods.

Another key element of our services is to enable businesses to avoid the material and reputational risks associated with violating the customs legislation of Eurasian Economic Union and Republic of Kazakhstan.

In connection with the above we offer several services, including:

- 1. Projects associated with the client's needs.
- 2. Audit projects.
- 3. Projects related to mergers and acquisitions.

These services can obviously be further tailored to deal with the specific issues faced by our clients with respect to their foreign economic activities.

A more detailed description of these services is provided below.

#### 1. Projects associated with the client's needs

- A. Consulting services regarding the application of customs legislation includes consultation on:
  - Application of the provisions of customs legislation in respect of the import/export of goods, including payment of customs duties and taxes.
  - Application of the particular qualities of the periodic, preliminary, temporary customs declaration of goods, including the unassembled, disassembled, incomplete and unfinished forms.
  - 3. Receiving a preliminary decision regarding the classification of goods.
  - 4. Carrying out preliminary calculations of customs duties and taxes applied to imported and exported goods.
  - Other customs related issues, as well as issues with the legislation of the Eurasian Economic Union and Republic of Kazakhstan related to customs declaration and customs control.
  - 6. Protection of intellectual property rights on the part of the customs authorities.
  - 7. Application of the provisions of the customs legislation for inclusion of participants in foreign economic activity in the register of authorised economic operators for the purposes of simplifying certain processes, including conducting a preliminary customs audit to ensure compliance with the terms by which the status of authorised economic operator may be granted to an applicant.
- B. Consulting services with regard to the application of tax legislation on the import and export of goods according to the terms set by the Eurasian Economic Union:
  - Application of the procedure set by the Eurasian Economic Union for levying indirect taxes and the control mechanism for their payment when exporting and importing goods.

\*\*\*

After completing these projects, we provide a memorandum containing the analysis of the current customs legislation, as well as other Kazakh and international legislation considered relevant to the issues raised, practical application of that legislation, an analysis of the situation and possible ways to minimise the risks involved.

#### 2. Audit projects

# Audit projects are aimed at identifying the possible risks of violating customs legislation

Audit projects are aimed at identifying the possible risks arising for a client having foreign economic activities directly violating customs legislation prior to checks carried out by the customs authorities. These projects are carried out following the release of goods, in accordance with the relevant customs procedure.

The results of these projects allow clients with foreign economic activities to independently identify and correct any mistakes and irregularities in their customs declaration of goods, in order to avoid sanctions stipulated by the customs, administrative and criminal legislation.

An audit project is a review of a customs declaration and other documents, carried out with the following aims:

- To analyse foreign trade agreements, paying close attention to the mandatory availability of articles applied during the customs declaration process;
- 2. To review the structure of import and export operations;
- 3. To analyse the accuracy of calculations to determine the customs value of imported goods;
- To analyse the correct application of customs procedures for goods;
- To analyse the correct application of measures set by the tariff regulations in respect of goods (licensing, certification, etc.);
- To analyse the accuracy of determining the country of origin of imported goods and the application of the correct tariff preferences;
- 7. To analyse customs payments and taxes.

Each audit project is concluded by providing the client with a report containing an analysis of customs declarations and/or declarations for the goods, as well as related customs documents, errors and violations, and recommendations for their possible elimination.

#### 3. Projects related to mergers and acquisitions

Projects related to mergers and acquisitions (M&A) involve carrying out a pre-investment analysis of the foreign economic activity of the target company (customs due diligence) with regard to compliance with customs legislation. The aim of these projects is to avoid the application of sanctions to the acquiring company as stipulated by the customs, administrative and criminal legislation in the event that violations of customs legislation are found to have been committed.

The analysis used to carry out these projects involves a lot of the procedures followed when conducting audit projects.

Each M&A project is concluded by providing the client with a report containing an analysis of the correct application of customs legislation on the import and/or export of goods, as well as any identified risks, a list of the sanctions stipulated by the customs, administrative and criminal legislation, and possible ways of eliminating these risks.

Moreover, this report can be used in the future after the proposed transaction has been completed, in order to better understand the activities of the target company in relation to the import and/or export of goods and vehicles.

#### **How Deloitte can help**

The Deloitte Customs Group was founded within the framework of Deloitte in order to enable us to offer our clients a multilateral approach to their business needs and provide them with high quality consulting services in the field of customs legislation.

The Deloitte customs group provides services aimed directly at the assistance of the participants in foreign economic activity in the understanding and practical application of legally established norms and rules regulating the import and export of goods. Our projects are performed by a team of specialists who have both theoretical and practical knowledge in the field of customs, which, in our opinion, is the key to quality work.

#### How to contact us

If you have any questions regarding the information contained in this brochure, please do not hesitate to contact any member of our team:



**Agaisha Ibrasheva Partner**Tel: +7 (727) 258 13 40
Fax: +7 (727) 258 13 41
aibrasheva@deloitte.kz

**Andrey Zakharchuk** 



**Partner** Tel: +7 (727) 258 13 40 Fax: +7 (727) 258 13 41 Email: azakharchuk@deloitte.kz



Nazira Nurbayeva
Partner
Tel: +7 (727) 258 13 40
Fax: +7 (727) 258 13 41
nnurbayeva@deloitte.kz

**Sholpan Dosymkhanova** 



Manager Tel.: +7(717) 258 04 80 Fax: +7(717) 258 03 90 sdossymkhanova@deloitte.kz

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities. DTTL (also referred to as "Deloitte Global") and each of its member firms are legally separate and independent entities. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte is a leading global provider of audit and assurance, consulting, financial advisory, risk advisory, tax and related services. Our network of member firms in more than 150 countries and territories serves four out of five Fortune Global 500® companies. Learn how Deloitte's approximately 330,000 people make an impact that matters at www.deloitte.com.

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited, its member firms or their related entities (collectively, the "Deloitte network") is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser. No entity in the Deloitte network shall be responsible for any loss whatsoever sustained by any person who relies on this communication.