

OVERVIEW - IRELAND

Top driver

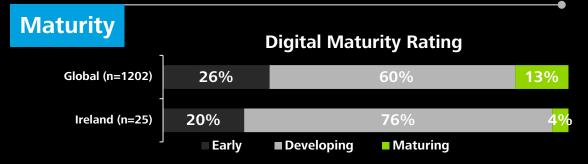
Customer/citizen demands

Top 3 barriers

- 1. Too many competing priorities
- 2. Lack of an overall strategy
- 3. Insufficient funding

Insights

- All organizations in Ireland find workforce/skills to be a challenging area to manage in their organization's transition to digital
 - User experience design is a critical skill lacking in the workforce
- Nearly half the organizations do not engage executives other than HR staff in recruitment of digital talent





"Government needs to embrace the potential improvements offered by emerging technologies, like smartphones and tablet devices, that are transforming the ways in which we access information and services. We live in an increasingly connected age, and Government needs to look at how new technologies can improve how we conduct our business and serve the public."

— Brendan Howlin TD, Minister for Public Expenditure and Reform

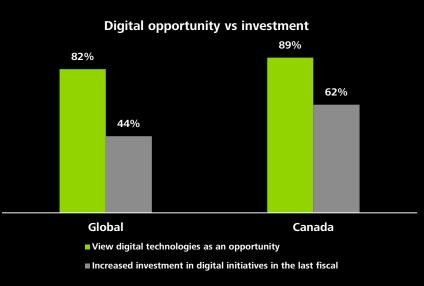
READINESS AND RESPONSE

Have a clear and coherent digital strategy?		
Global	46%	
Ireland	36%	

Objectives of digital strategy	% agree
Improve customer/citizen experience and engagement, and transparency	91%
2. Increase efficiency	87%
3. Create or access valuable information or insights to improve decision making	78%
4. Fundamentally transform our organization processes and/or organization model	61%
5. Create or access valuable information or insights for innovation	55%

67 percent say that digital trends are improving their organization's ability to respond to threats and opportunities

56 percent say their digital capabilities are behind the private sector



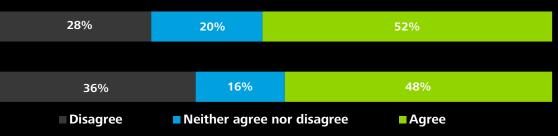
36%

confident globally

satisfied globally



Satisfied with organiation's current reaction to digital trends

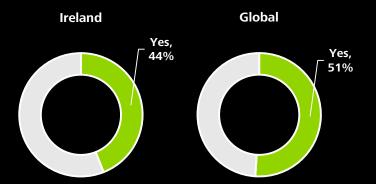


LEADERSHIP, WORKFORCE AND SKILLS

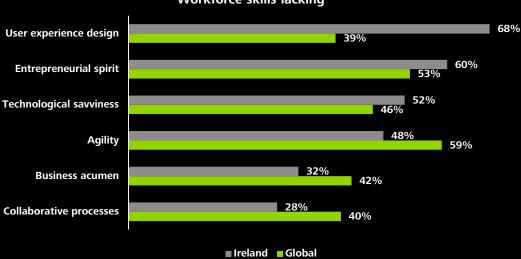
100% find workforce and skills to be a challenging area to manage in their organization's transition to digital 65% say that leadership understands digital trends and technologies 48% say that their leaders have sufficient skills to lead the organization's digital strategy



Does a single person or group have the responsibility to oversee/manage your organization's digital strategy?



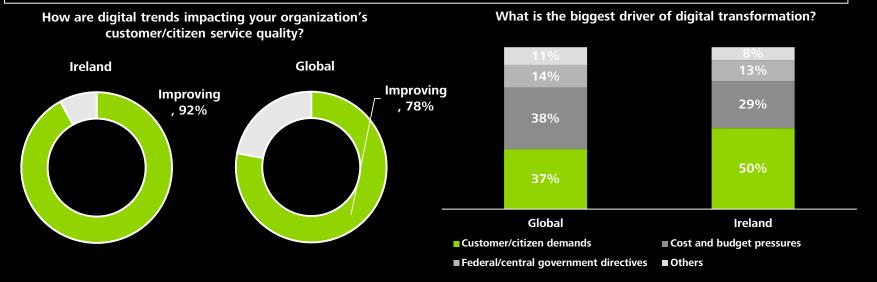
Workforce-skills lacking



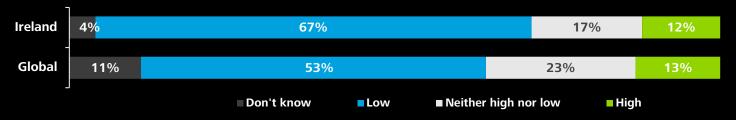
CUSTOMER/CITIZEN-FOCUS

84% say that digital technologies and capabilities enable employees at their organization to work better with customers/citizens

91% say improving customer/citizen experience and transparency is an objective of their organization's digital strategy



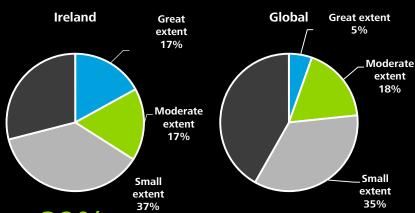
What is the level of customer/citizen involvement in co-creating digital services for your organization?



CULTURE - INNOVATION, COLLABORATION, OPEN SOURCE, AGILE

75% find culture to be a challenging area to manage in their organization's transition to digital

To what extent does your organization use open source technology to deliver digitally transformed services?

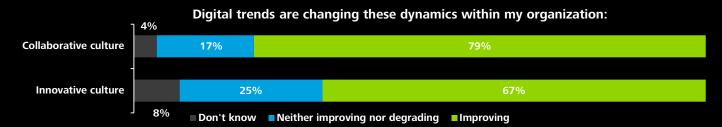


Is the transition to digital altering your organization's attitude towards risk?



80% say that digital technologies and

capabilities enable employees at their organization to work better with other employees



■ No

67% globally say digital trends improve collaborative culture

65% globally say digital trends improve innovative culture

PROCUREMENT

87% find procurement to be a challenging area to manage in their organization's transition to digital 70% say that government procurement needs to change significantly or very significantly to accommodate digital transformation 43% say that they are satisfied with the community of vendors that currently serves the digital government marketplace

Developmen Outsource d 4%	nouse
	1%
	Mixed (in- house and contracted model) 88%

Top 3 obstacles to better procurement practices in the digital age Ireland Global 1. Lack of flexibility 1. Rules/regulations 2. Rules/regulations 2. Lack of flexibility 3. Procurement skill 3. Procurement skill sets

In what ways does procurement need to change to enable digital transformation?

