

Deloitte.

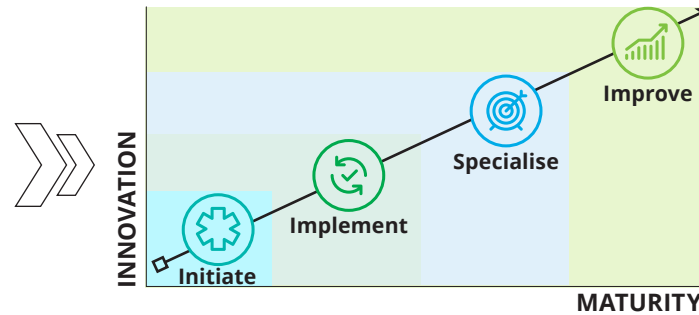


Automation & Industry Solutions

Best approach for you

A strategic approach to implementing Global Trade software solutions, depending on:

- Your organisation's size
 - Your industry specificities
 - Your system landscape
 - Your organisation's maturity and innovation level
- Our solutions are tailored to fit your needs



Our Global Trade Team assists your company in establishing an international business strategy designed to manage costs and cross-border trade regulatory requirements while leveraging innovative technological solutions and optimizing supply chain processes.

	INITIATE	IMPLEMENT	SPECIALISE	IMPROVE
GLOBAL TRADE CHALLENGES	<ul style="list-style-type: none"> • Internal and/or external audit findings on non-compliance • Outdated, inconsistent and unreliable trade data • Lack of knowledge on global trade processes 	<ul style="list-style-type: none"> • Supply chain changes, caused by internal or external (regulatory) factors • Non-harmonised IT-solutions for customs processes • No system measures for import/export controls 	<ul style="list-style-type: none"> • Increasing/changing regulations in certain industries: <ul style="list-style-type: none"> – Export refund guidelines (food) – CITES regulations (fashion) – R&D/clinical trials shipments (pharma) – REACH regulation (chemicals) 	<ul style="list-style-type: none"> • No holistic view on potential duty optimisation • Increased dependency on customs brokers • Missed cost savings from potential automation • Delays in customs filing • Lack of audit trail for shipment relevant documents (proof of delivery etc.)
OUR SOLUTIONS	Advisory, litigation & audit assistance <ul style="list-style-type: none"> • Guidance through audits and litigation proceedings • Support in applying for rulings, authorizations, licenses • Review and optimize customs and trade processes to increase maturity and gain control and transparency • Individual trainings for your employees 	Process analysis, optimisation & system implementation <ul style="list-style-type: none"> • End-to-end supply chain process restructuring • Vendor analysis and implementation of global trade systems (customs, compliance, preference, Intrastat) <ul style="list-style-type: none"> – SAP GTS – S/4HANA International Trade 	Selected industry specific solutions with SAP GTS <ul style="list-style-type: none"> • Export restitution tool (food) • CITES license management & reporting (fashion) • Miscellaneous shipment portal (pharma) • EH&S – SAP GTS integration (chemicals) 	Analytics & further automation <ul style="list-style-type: none"> • Advanced analytics <ul style="list-style-type: none"> – What-if scenarios – Broker performance analysis • Automated export/import declarations (Robotics) • Automated product classification (Artificial Intelligence) • Blockchain use cases (Proof of Delivery, Certificates of Origin)
YOUR BENEFITS	Trade compliance & risk management <ul style="list-style-type: none"> • High level of trade compliance, ensuring brand protection, reduced risk of penalties and reputation damages • No supply chain disruptions, caused by compliance issues 	Cost savings <ul style="list-style-type: none"> • Streamlined and efficient cross border transactions • Reduced import duties • Reduced system license and maintenance costs • Reduced personnel costs 	Automated industry specific checks <ul style="list-style-type: none"> • Government subsidies • Automated (system enabled) CITES licenses • Automated (system enabled) dangerous goods licenses 	Management oversight and control <ul style="list-style-type: none"> • Global transparency over costs and cost saving opportunities • Broker management • Control over automated recurring tasks, no delays in customs filing • Full audit trail and system integration of the different shipment relevant documents (i.e.: proof of delivery)

Our eminence in the area of Global Trade and Customs



120+

dedicated SAP GTS practitioners



90+

delivered projects



Deloitte is the author of the recently published book **Implementing SAP Global Trade Services** (available on SAP Press)

Visit our website by scanning the QR code below:



Why Deloitte?

From compliance controls and customs advisory services to system implementation and support, we offer a holistic approach to your Global Trade Challenges.

System implementation and tax expertise

SAP GTS Specialists

Technical skills and innovative digital solutions

Customs and Global Trade Specialists

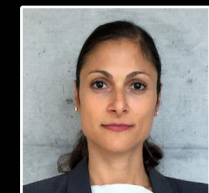
Regulatory knowledge on a national and global level

Your Contacts



GABRIELA SIRBU

SAP GTS Expert
+41 79 5743923
gabsirbu@deloitte.ch



HEVIN DEMIR

Global Trade Advisory
+41 76 7973871
hedemir@deloitte.ch

Deloitte.

© 2020 Deloitte AG. All rights reserved.