

Deloitte.

Federal Government Services



Deloitte Federal Financial Management Solutions Center

Audit • Tax • Consulting • Financial Advisory.

Deloitte Federal Financial Management Solutions Center

Deloitte offers a unique combination of consulting, financial advisory, tax, and audit services specifically designed to help Federal agencies address their most complex challenges.

About the Solutions Center

The Deloitte Federal Financial Management Solutions Center (Solutions Center), located in Washington, D.C., is a key component of Deloitte's overall strategy to provide innovative solutions to the Federal Government. The professionals assigned to our Solutions Center conduct research on and develop alternative approaches to addressing some of the Federal government's most pressing financial management and financial transformation challenges.

The Solutions Center is most effective when it can facilitate bringing all interested parties together to help find common-ground alternative approaches to addressing such shared challenges as financial reporting, internal controls, financial systems, asset management, grants management, and auditing standards.

In addition, research efforts have identified real-world and time-tested methods that agency CFOs can use to help transform their organizations from transaction processors and financial systems operators to catalysts and strategists. In leading these improvements, CFOs can serve as change agents to stimulate beneficial behaviors across their agencies, while providing the financial leadership needed to determine and align business direction with financial strategies.

Effective Practices in Financial Management

The Solutions Center also facilitates research on what can work in Federal financial management, and why. By utilizing effective practices from both the commercial and Federal sectors, the innovative ideas and model programs have been developed to help Federal agencies in their efforts to make financial management more efficient and effective. We have listened to our Federal clients, and have focused much of our research and development activities on financial management ideas and programs that are:

- **Practical** – whether they are technical, operational, or policy-oriented;
- **Agency-focused** – addressing the needs and concerns of various stakeholders;
- **Innovative** – utilizing effective practices from both commercial and Federal-sector organizations; and
- **Results-driven** – positively impacting the Federal financial management community and its stakeholders.

“Our objective is to provide Federal CFOs with services, ideas, approaches, and model programs to help their agencies in their efforts to better achieve their mission, and thereby give the American taxpayer a greater return on investment,” said Gene Procknow, Managing Director, Federal Government Services, Deloitte & Touche USA LLP.

“By integrating effective practices and personnel with excellent Federal and commercial financial improvement experience, knowledge, and skills, we provide a fresh and more effective approach,” said Ira Goldstein, National Director, Federal Government Services, Deloitte Services LP.

A Real-world, Time-tested Process for Driving Innovation

The Solutions Center facilitates the development of workable alternative approaches by understanding independent and shared research, bringing together relevant stakeholders through roundtables and other forms of engagement, and applying a deep knowledge of Federal financial management — in both practice and policy — to the analysis.

More specially, the Solutions Center professionals make speeches, participate in panel presentations, prepare short articles and publications, and conduct training sessions. The Solutions Center also offers tailored “solution sessions” where CFOs, key stakeholders, and subject matter specialists can come together to discuss and evaluate practical answers to the most pressing financial management problems in the Federal agencies.

Led by a Former Federal Government CFO

The Solutions Center is led by Deloitte Consulting LLP Director Clarence Crawford, who served most recently as the CFO at the Office of Personnel Management (OPM). Prior to joining OPM, Crawford was CFO/Chief Administrative Officer for the U.S. Patent and Trademark Office and Commerce Department. He also worked in the White House as Associate Director for Administration in the Office of Management and Budget (OMB). Crawford has also chaired a Capital Investment Committee and an Investment Review Board, and served as a member of the Federal government's Chief Financial Officers Council. As an Associate Director at the GAO, he frequently testified before House and Senate Appropriations Committees.

For more information on The Deloitte Federal Financial Management Solutions Center, please contact Clarence Crawford at 202-370-2460 or email clcrawford@deloitte.com.

“As a former CFO, I understand the critical role CFOs play and the unique challenges and opportunities they face. We strive to help Federal CFOs in their efforts to achieve their mission goals.”

– Clarence Crawford,
Director, Federal Government Services,
Deloitte Consulting LLP



About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu, a Swiss Verein, its member firms, and their respective subsidiaries and affiliates. Deloitte Touche Tohmatsu is an organization of member firms around the world devoted to excellence in providing professional services and advice, focused on client service through a global strategy executed locally in nearly 140 countries. With access to the deep intellectual capital of approximately 150,000 people worldwide, Deloitte delivers services in four professional areas — audit, tax, consulting, and financial advisory services — and serves more than 80 percent of the world's largest companies, as well as large national enterprises, public institutions, locally important clients, and successful, fast-growing global companies. Services are not provided by the Deloitte Touche Tohmatsu Verein, and, for regulatory and other reasons, certain member firms do not provide services in all four professional areas.

As a Swiss Verein (association), neither Deloitte Touche Tohmatsu nor any of its member firms has any liability for each other's acts or omissions. Each of the member firms is a separate and independent legal entity operating under the names "Deloitte," "Deloitte & Touche," "Deloitte Touche Tohmatsu," or other related names.

In the United States, Deloitte & Touche USA LLP is the U.S. member firm of Deloitte Touche Tohmatsu and services are provided by the subsidiaries of Deloitte & Touche USA LLP (Deloitte & Touche LLP, Deloitte Consulting LLP, Deloitte Financial Advisory Services LLP, Deloitte Tax LLP, and their subsidiaries), and not by Deloitte & Touche USA LLP. The subsidiaries of the U.S. member firm are among the nation's leading professional services firms, providing audit, tax, consulting, and financial advisory services through nearly 40,000 people in more than 90 cities. Known as employers of choice for innovative human resources programs, they are dedicated to helping their clients and their people excel. For more information, please visit the U.S. member firm's Web site at www.deloitte.com