



**Legal Services**



Deloitte Azerbaijan's legal practice consists of local and expatriate legal professionals, fluent in Azeri, English and Russian with advanced legal degrees from the best universities in the US and Europe.

Deloitte Azerbaijan is a member firm of Deloitte Touche Tohmatsu, an organization of member firms around the world devoted to excellence in providing professional services and advice. Deloitte Touche Tohmatsu is focused on client service through a global strategy which is executed locally in over 140 countries. With access to the deep intellectual capital of 169,000 people worldwide, we are committed to delivering a world-class legal service. Listed below are the main areas where we assist our clients.

- Corporate law
- Real estate transactions
- Financial law
- Mergers and acquisitions
- Commercial law
- Intellectual property law
- Employment law
- Tax disputes

Being part of the global organization, we have an unparalleled advantage in having quick access to Deloitte's world-wide network of legal professionals which enables us to deliver quick, cross-border services to fast growing Azeri companies and foreign investors. Deloitte Azerbaijan's lawyers work closely with professionals from audit, tax, consulting and financial advisory services departments to deliver comprehensive services to the firm's clients.

#### Intellectual property law

We offer the following intellectual property legal services:

- Legal services and advising in the field of protection of intellectual property, in particular, the registration of trademarks and commercial secrets
- Preparation, analysis and registration of agreements on the transfer of intellectual property rights and licensing agreements
- The legal structuring of a business with regards to intellectual property use and payment of royalties
- Preparation and analysis of confidentiality and information protection agreements
- Registration of intellectual property rights

#### Employment law

We provide the following labor-relations services:

- Legal advice on labor related issues and preparation of necessary documents
- Legal expertise and preparation of employment agreements
- Developing HR policies and other internal labor documents
- Consulting on Azeri migration legislation requirements
- Assistance in obtaining work permits for foreign employees

#### Tax disputes

We offer the following legal tax dispute services:

- Legal advice on tax dispute matters
- Representation of clients in tax disputes in administrative and judicial proceedings

#### Commercial law

Our commercial relations legal services include:

- Legal analysis and structuring of particular transactions as well as company activities in general
- Preparation and analysis of various contracts and other legal documents in relation to both domestic and foreign counterparts, including a legal review of documents with respect to their compliance with legislative requirements (purchase and sale (supply) contracts,

work and labor, rent, leasing, credit or loan agreements, mortgage, surety and guarantee, agency contracts, contracts for the provision of services and commission.

- Services related to obtaining licenses and permits required to perform statutory activities or particular transactions in Azerbaijan
- Legal support for current company operations in Azerbaijan

#### Mergers and acquisitions

Our mergers and acquisitions legal services include the following:

- Advising on issues related to mergers and acquisitions including preparation and analysis of the required legal documents
- Structuring, legal negotiation support, signing and implementing contracts for corporate rights alienation
- Legal due diligence of legal entities or particular assets with a view to detecting any risks in the process of acquiring a company
- Legal services and advising on antimonopoly legislation issues, including obtaining concentration permits from the antimonopoly authorities in Azerbaijan
- Structuring of business participants' (shareholders', counteragents') relations following a merger or acquisition or reorganization of the company

#### Financial law

Our foreign investment legal services include:

- Advising on issues concerning foreign investments, including business structuring in Azerbaijan
- Establishment, licensing, reorganization and due diligence of financial institutions
- Assistance in obtaining all necessary permits, licenses and registration of investments
- Legal advice on export-import operations, customs legislation and currency control
- Currency control consulting
- Securitization

#### Real estate transactions

We offer the following real estate transaction legal services:

- Real estate and construction legal services and advice and the structuring of real estate agreements
- Advising on issues concerning the acquisition of the right to own real estate, including objects owned by the state and municipalities

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- Land relations legal advice
- A comprehensive legal due diligence review of the rights and agreements related to plots of land and other real estate objects
- Legal advice and preparation of real estate purchase and sale, lease, mortgage agreements and construction contracts, etc.
- Legal support for investment and construction projects, including the preparation and analysis of agreements relating to construction (with the building owner, general contractor, general designer, investor) and advising on the issues concerning participation in shared construction

#### Corporate law

We offer the following corporate relations legal services:

- Advisory services on corporate law issues
- Drafting of corporate documentation
- Registration services, including assistance with incorporation, reorganization, bankruptcy and liquidation
- M&A services including legal due diligence, preparation and review of all documentation related to a transaction in terms of its compliance with Azeri legislation, transaction structuring and implementation, etc.
- Corporate governance services

# Our people



## Nuran Kerimov

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Nuran Kerimov is a Partner heading up the Tax and Legal practice of Deloitte in Baku. He has significant experience in advising both international and Azeri companies and individuals on a variety of tax and legal issues. Nuran has participated in numerous projects relating to the development of corporate structures, including international corporate structures for Azerbaijan based companies as well as structuring investments of foreign multinationals in projects in Azerbaijan.

His practice is centered on energy and resources, pharmaceutical and financial industries, providing international tax, corporate and individual taxation advice with a particular emphasis on transactions in the former Soviet Union.

Nuran has advised clients on individual taxation, accounting, privatization, production sharing agreements, currency and customs regulations in Azerbaijan.

Nuran holds a Master of Law (LL.M.) degree from the University of Georgia, USA, and a Bachelor of Law degree from Voronezh State University, Russia.



## Vugar Mammadov

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Location: Baku

Vugar is a Legal Manager in Deloitte Azerbaijan, heading-up the Legal department. Before joining Deloitte he worked at another Big Four firm for 7 years. Listed below are examples of the projects Vugar has worked on with local and international companies while doing business in Azerbaijan:

- Tax and legal due diligence of real property and service companies
- Drafting general framework agreements and sale and purchase contracts for the sale of banks and real estate
- Drafting pledge agreements
- Review of, and commenting on, multi-million services/goods supply contracts
- Review of, and commenting on, JV agreements between multinational and local companies
- Drafting tax and customs protocols for the production sharing agreement signed between the Azerbaijan Government and a multinational oil company
- Legal opinions regarding loan agreements
- Advice concerning employment law matters in Azerbaijan

Vugar holds a Master of Law (LL.M.) degree in International Trade Law from the Erasmus University Rotterdam, The Netherlands.

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Deloitte's professionals are unified by a collaborative culture that fosters integrity, outstanding value to markets and clients, commitment to each other, and strength from diversity. They enjoy an environment of continuous learning, challenging experiences, and enriching career opportunities. Deloitte's professionals are dedicated to strengthening corporate responsibility, building public trust, and making a positive impact in their communities.