

Media Backgrounder

Deloitte 2009 Technology Fast 50 Fact Sheet

Highlights from our analysis

- The total revenue of the index is approximately \$1.1 billion
- The majority of the top 50 companies are based in NSW. This has been the pattern since 2001
- 29 companies come from NSW, 15 from Victoria, four from Queensland and two from South Australia
- Privately held companies dominate the index; 42 winners are privately owned and eight are listed
- In the top ten only two winners are listed companies- M2 Telecommunications Group Limited and Mint Wireless Limited
- Software companies still dominate the index with 20 companies engaged in the development and sale of software
- 14 companies are internet based businesses and 13 companies are engaged in communications and networking
- 28 companies are previous winners and six companies have been winners for the third consecutive year
- Three companies have been in the index for five years
- One company, Aconex Ltd, has appeared in the index for an impressive six consecutive years
- Revolution IT Pty Ltd has achieved a top ten ranking in the index for two consecutive years
- The average number of years in business for companies in the 2009 index is three.

Industry Segments

	2009	2008	2007	2006	2005	2004
Software	20	19	7	8	10	15
Communications/networking	13	12	10	11	8	8
Internet	14	15	22	17	19	14
Computers and Peripherals	-	-	3	2	8	4
Biotechnology/pharmaceutical	2	2	3	8	3	4
Other	1	2	5	4	2	5

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This year, software companies dominate the index with 40% of winners engaged in the development of software, 28% are internet based companies and 26% are communications and networking companies.

Fast facts about the 2009 winners

The top 50 winners by state

	2009	2008	2007	2006	2005	2004
NSW	29	24	23	21	15	12
VIC	15	17	15	16	20	18
QLD	4	6	11	6	5	0
SA	2	2	1	2	6	12
WA	-	-	-	4	4	7
ACT	-	1	-	1	-	1

Listed vs Private

	2009	2008	2007	2006	2005	2004	2003	2002
Listed	8	11	15	25	20	19	21	27
Private	42	39	35	25	30	31	29	23

Average cashflow

	2009	2008	2007
Average	\$2,121,960	\$2,092,871	\$2,006,885
Range	\$(1,567,569) to \$20,140,000	\$(7,416,381) to \$21,293,121	\$(6,009,933) to \$25,786,000

Average EBIT

	2009	2008	2007
Average	\$2,333,085	\$2,092,871	\$2,337,398
Range	\$(2,117,272) to \$22,711,000	\$(8,065,452) to \$27,489,000	\$(6,997,274) to \$25,992,000

Planned R&D spending in FY10

	2010
Average	\$57,447
Range	\$800 - \$1,500,000



Technology Fast50
Australia 2009

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